

EXPERIENCE | KNOWLEDGE | RESULTS

Stephen Jones has 35 years of experience in the property sector.

Having access to expert advice can have a strong influence on the outcome of any transaction. With our understanding of prevailing market conditions and relevant legislation, Western Retail can provide a view on any situation in the High Street or in Shopping Centres for landlords or tenants and advise them on the best course of action to meet business needs.



Disposal of property and letting of property on new leases

On behalf of landlords, we successfully let 107 Caerphilly Road Cardiff to Loft Pro and in Bristol at 7/9 Queens Road secured a new 15-year lease to Wokyko Ltd



Acquisition of retail property

We have acquired properties in Neath Newport & Bristol on behalf of Holland & Barrett



And have acquired new premises at Eastgate House Cardiff for Dominos



Acting on rent reviews and renewal of commercial leases

On behalf of landlords we have renewed leases with their tenants Inc. WH Smith, Shoezone. We have secured uplifts on rent reviews on properties in Wells (Travis Perkins) & Stroud (Ladbrokes)

On behalf of Card Factory, we agreed a new lease with a 60% reduction in their rent



We can provide advice to clients on a range of property related matters, from dealing with lease queries, advising on rental levels or updating on changes to property/rating legislation. Setting out a range of easy to understand options and implement these for them in a quick & efficient manner.



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